
Inside 220 or 440 Sales Agent Job Description

We are looking for individuals who enjoy working with clients over the phone and in person. You must be able to prioritize, meet deadlines, be responsive and work well with others.

The day-to-day job includes:

- Establishing, maintaining, and enhancing client relationships
- Evaluating and recommending insurance needs
- Quoting and presenting optional solutions
- Presenting proposals
- Completing applications
- Growing your book of business

We periodically offer sales & promotional contests for our Sales Agents and Staff that you will be encouraged to participate in.

Qualifications

- Holds a current Florida Property & Casualty (2-20) Insurance License or (4-40)
- 3 years minimum sales experience preferred
- Outgoing personality
- Detail oriented
- Strong rapport with clients and peers
- Strong written and verbal communication skills
- Ability to prioritize
- Intrinsically motivated

Compensation

- Competitive pay
- Unlimited bonus structure
- Medical benefits
- Reimbursement for continuing education
- Graduated scale for paid time off
- Experience and abilities will be given specific consideration.

Harris Insurance is an Equal Opportunity Employer. We are committed to provide equal opportunity in all areas of employment and support a diverse workforce and an inclusive work environment.

Job Type: Full-time